

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

BALANCE SHEET AT MARCH 31, 2021

	LEDGER ASSETS	NON- ADMITTED ASSETS	NET ADMITTED ASSETS
<u>ASSETS</u>			
BONDS	\$1,328,977	-	\$1,328,977
STOCKS	1,272,898	-	1,272,898
CASH & SHORT-TERM INVESTMENTS	6,286,486	-	6,286,486
PREPAID EXPENSES	63,469	63,469	-
ACCRUED INTEREST	5,966	-	5,966
FURNITURE & EQUIPMENT	47,875	47,875	-
EDP - EQUIPMENT & SOFTWARE	27,711	2,676	25,035
LEASEHOLD IMPROVEMENTS	11,014	11,014	-
PREMIUMS RECEIVABLE	84,296	-	84,296
TOTAL ASSETS	\$9,128,692	\$125,034	\$9,003,658
 <u>LIABILITIES</u>			
POST RETIREMENT BENEFITS (other than pensions)		1,031,529	
DEFINED BENEFIT PENSION PLAN		427,230	
AMOUNTS HELD FOR OTHERS		66,233	
ADVANCE PREMIUMS		226,036	
RETURN PREMIUMS		61,405	
OTHER PAYABLES		11,489	
CLAIM CHECKS PAYABLE		15,513	
TOTAL LIABILITIES			1,839,435
 <u>RESERVES</u>			
UNEARNED PREMIUMS		2,960,934	
LOSS - CASE BASIS		621,462	
LOSS - I.B.N.R		595,072	
LOSS EXPENSE- ALLOCATED		219,207	
LOSS EXPENSE- UNALLOCATED		129,376	
ASSOCIATION EXPENSES		151,989	
TAXES & FEES		105,097	
TOTAL RESERVES			4,783,137
TOTAL LIABILITIES & RESERVES			6,622,572
 <u>EQUITY ACCOUNT</u>			
NET EQUITY AT MARCH 31, 2021			2,381,086
TOTAL LIABILITIES PLUS EQUITY ACCOUNT			\$9,003,658

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

INCOME STATEMENT MARCH 31, 2021

	QUARTER-TO-DATE	
<u>UNDERWRITING INCOME</u>		
PREMIUMS EARNED		\$1,531,058
<u>DEDUCTIONS</u>		
LOSSES INCURRED	798,666	
LOSS EXPENSES INCURRED	231,126	
COMMISSIONS INCURRED	109,659	
OTHER UNDERWRITING EXPENSES	763,491	
TAXES & FEES INCURRED	12,322	
TOTAL DEDUCTIONS		<u>1,915,264</u>
UNDERWRITING LOSS		(384,206)
<u>INVESTMENT INCOME</u>		
NET INVESTMENT INCOME EARNED	11,953	
NET REALIZED CAPITAL GAIN	6,598	
NET INVESTMENT GAIN		<u>18,551</u>
<u>OTHER INCOME</u>		
INSTALLMENT SERVICE FEE	2,400	
TOTAL OTHER INCOME		<u>2,400</u>
NET LOSS		(363,255)
<u>EQUITY ACCOUNT</u>		
NET EQUITY - PRIOR		2,737,465
NET LOSS FOR PERIOD	(363,255)	
CHANGE IN NONADMITTED ASSETS	55,428	
CHANGE IN NET UNREALIZED CAPITAL LOSS	(48,552)	
CHANGE IN EQUITY		(356,379)
NET EQUITY AT MARCH 31, 2021		<u><u>\$2,381,086</u></u>

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

EQUITY ACCOUNT QTD PERIOD ENDED MARCH 31, 2021

	POLICY YEAR 2021	POLICY YEAR 2020	POLICY YEAR 2019	POLICY YEAR 2018	TOTAL
<u>INCOME RECEIVED</u>					
PREMIUMS WRITTEN	\$1,376,138	(\$11,131)	(\$935)	-	\$1,364,072
OTHER INCOME (includes installment service fees)	2,400	-	-	-	2,400
INVESTMENT INCOME RECEIVED	33,348	-	-	-	33,348
NET REALIZED CAPITAL GAIN	6,598	-	-	-	6,598
TOTAL	<u>1,418,484</u>	<u>(11,131)</u>	<u>(935)</u>	<u>-</u>	<u>1,406,418</u>
<u>EXPENSES PAID</u>					
LOSSES PAID	58,405	741,346	36,544	(150)	836,145
ALLOCATED LOSS EXPENSE	3,372	58,640	9,269	18,673	89,954
UNALLOCATED LOSS EXPENSE	8,098	102,793	5,067	-	115,958
INSPECTION AND RATING ISO	16,576	-	-	-	16,576
SURVEYS & UNDERWRITING RPTS	7,459	-	-	-	7,459
BOARDS & BUREAUS	4,100	-	-	-	4,100
COMMISSIONS	110,595	(924)	(12)	-	109,659
ASSOCIATION EXPENSES	714,067	-	-	-	714,067
TAXES & FEES	18,758	8,741	-	-	27,499
TOTAL	<u>941,430</u>	<u>910,596</u>	<u>50,868</u>	<u>18,523</u>	<u>1,921,417</u>
INCREASE (DECREASE)	<u>477,054</u>	<u>(921,727)</u>	<u>(51,803)</u>	<u>(18,523)</u>	<u>(514,999)</u>
<u>DEDUCT</u>					
PRIOR ACCRUED INTEREST	-	27,361	-	-	27,361
CURRENT NONADMITTED ASSETS	125,034	-	-	-	125,034
CHANGE IN NET UNREALIZED CAPITAL LOSS	48,552	-	-	-	48,552
TOTAL	<u>173,586</u>	<u>27,361</u>	<u>-</u>	<u>-</u>	<u>200,947</u>
<u>ADD</u>					
CURRENT ACCRUED INTEREST	5,966	-	-	-	5,966
PRIOR NONADMITTED ASSETS	-	180,462	-	-	180,462
TOTAL	<u>5,966</u>	<u>180,462</u>	<u>-</u>	<u>-</u>	<u>186,428</u>
EQUITY IN ASSETS OF ASSOCIATION	<u>309,434</u>	<u>(768,626)</u>	<u>(51,803)</u>	<u>(18,523)</u>	<u>(529,518)</u>
<u>CURRENT RESERVES</u>					
UNEARNED PREMIUMS	1,204,827	1,756,107	-	-	2,960,934
UNPAID LOSSES	68,410	1,012,329	85,795	50,000	1,216,534
UNPAID LOSS EXPENSES	15,450	266,148	44,576	22,409	348,583
UNPAID ASSOCIATION EXPENSES	151,989	-	-	-	151,989
UNPAID TAXES & FEES	105,097	-	-	-	105,097
TOTAL	<u>1,545,773</u>	<u>3,034,584</u>	<u>130,371</u>	<u>72,409</u>	<u>4,783,137</u>
<u>PRIOR RESERVES</u>					
UNEARNED PREMIUMS	-	3,127,920	-	-	3,127,920
UNPAID LOSSES	-	981,338	222,675	50,000	1,254,013
UNPAID LOSSES EXPENSES	-	227,141	67,106	29,122	323,369
UNPAID ASSOCIATION EXPENSES	-	130,700	-	-	130,700
UNPAID TAXES & FEES	-	120,274	-	-	120,274
TOTAL	<u>-</u>	<u>4,587,373</u>	<u>289,781</u>	<u>79,122</u>	<u>4,956,276</u>
NET CHANGE IN EQUITY	<u>(\$1,236,339)</u>	<u>\$784,163</u>	<u>\$107,607</u>	<u>(\$11,810)</u>	<u>(\$356,379)</u>

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

UNDERWRITING STATEMENT EARNED/INCURRED BASIS QTD PERIOD ENDING MARCH 31, 2021

	03-31-21 QUARTER-TO-DATE	
Premiums Written	\$1,364,072	
Current Unearned Reserve	2,960,934	
Prior Unearned Reserve	3,127,920	
Change in Unearned Premium Reserve	166,986	
Net Premium Earned		\$1,531,058
Losses Paid	836,295	
Less Salvage & Subrogation	150	
Net Losses Paid	836,145	
Current Loss Reserve	1,216,534	
Prior Loss Reserve	1,254,013	
Change in Loss Reserve	(37,479)	
Net Losses Incurred		798,666
Allocated Loss Exp. Paid	89,954	
Unallocated Loss Exp. Paid	115,958	
Total Loss Exp. Paid	205,912	
Current Loss Exp. Reserve	348,583	
Prior Loss Exp. Reserve	323,369	
Change in Loss Exp. Reserve	25,214	
Net Loss Exp. Incurred		231,126
Total Loss & Loss Exp. Incurred		\$1,029,792
Taxes & Fees Paid	27,499	
Current Reserve	105,097	
Prior Reserve	120,274	
Change in Reserve for Taxes & Fees	(15,177)	
Net Taxes & Fees Incurred		12,322
Commissions Expense Paid	109,659	
Board Bureaus & Inspections Paid	28,135	
Other Operating Exp. Paid	714,067	
Total Underwriting Exp. Paid	851,861	
Current Reserve	151,989	
Prior Reserve	130,700	
Change in Other Underwriting Exp. Reserve	21,289	
Other Underwriting Exp. Incurred		873,150
Total Other Underwriting Exp. Incurred		885,472
Total Loss & Underwriting Exp. Incurred		\$1,915,264
Underwriting Loss		(\$384,206)
Net Investment Income Received	33,348	
Current Accrued Interest	5,966	
Prior Accrued Interest	27,361	
Change in Accrued Interest	(21,395)	
Net Investment Income Earned		11,953
Net Realized Capital Gain		6,598
Net Investment Gain		18,551
Othe Income (includes installment service fees)		2,400
Net Loss		(\$363,255)

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT ON PREMIUMS QTD PERIOD ENDING MARCH 31, 2021

	POLICY YEAR 2021	POLICY YEAR 2020	POLICY YEAR 2019	POLICY YEAR 2018	TOTAL
*SEE NOTE BELOW					
WRITTEN PREMIUMS					
FIRE	\$1,002,919	(\$6,102)	(\$694)	-	\$996,123
ALLIED	370,488	(5,270)	(241)	-	364,977
CRIME	2,731	241	-	-	2,972
TOTAL	1,376,138	(11,131)	(935)	-	1,364,072
CURRENT UNEARNED PREMIUM RESERVE					
@ 03-31-21					
FIRE	878,534	1,278,433	-	-	2,156,967
ALLIED	324,080	474,201	-	-	798,281
CRIME	2,213	3,473	-	-	5,686
TOTAL	1,204,827	1,756,107	-	-	2,960,934
PRIOR UNEARNED PREMIUM RESERVE					
@ 12-31-20					
FIRE	-	2,271,496	-	-	2,271,496
ALLIED	-	850,254	-	-	850,254
CRIME	-	6,170	-	-	6,170
TOTAL	-	3,127,920	-	-	3,127,920
EARNED PREMIUM					
FIRE	124,385	986,961	(694)	-	1,110,652
ALLIED	46,408	370,783	(241)	-	416,950
CRIME	518	2,938	-	-	3,456
TOTAL	\$171,311	\$1,360,682	(935)	-	\$1,531,058

*Note: The Terrorism Risk Insurance Program Reauthorization Act of 2007 requires residual market insurance entities that share profits and losses with private sector insurers, to report its share of direct earned premium and losses for commercial property insurance coverage to each private sector insurance participant. In July 2003, the Treasury broadened the definition of "commercial risk" to include 1-4 family tenant-occupied dwellings. The schedule shown below summarizes both commercial and 1-4 family-tenant occupied dwelling direct earned premium for the last five quarters:

	<u>Commercial</u>	<u>1-4 Family Tenant- Occupied</u>	<u>Total TRIA</u>		<u>Commercial</u>	<u>1-4 Family Tenant- Occupied</u>	<u>Total TRIA</u>
1Q20	\$61,243	\$522,245	\$583,488	1Q21	\$56,723	\$452,213	\$508,936
2Q20	\$57,482	\$503,820	\$561,302				
3Q20	\$58,834	\$495,903	\$554,737				
4Q20	\$58,274	\$477,215	\$535,489				

There were no terrorism losses reported. Please use your latest NJ member participation listing to calculate your share of commercial premium. The result of this calculation should be treated as assumed earned premium for the purpose of calculating an Insurer deductible under the Act.

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT ON LOSSES QTD PERIOD ENDED MARCH 31, 2021

	POLICY YEAR 2021	POLICY YEAR 2020	POLICY YEAR 2019	POLICY YEAR 2018	TOTAL
PAID LOSSES					
Net of Salvage & Subrogation Received					
FIRE	\$52,051	\$448,036	\$14,052	(\$150)	\$513,989
ALLIED	6,354	293,310	22,492	-	322,156
CRIME	-	-	-	-	-
TOTAL	58,405	741,346	36,544	(150)	836,145
CURRENT CASE BASIS RESERVES (03-31-21)					
FIRE	20,000	424,667	85,795	50,000	580,462
ALLIED	5,000	36,000	-	-	41,000
CRIME	-	-	-	-	-
TOTAL	25,000	460,667	85,795	50,000	621,462
CURRENT I.B.N.R. RESERVES (03-31-21)					
FIRE	34,728	508,551	-	-	543,279
ALLIED	8,682	43,111	-	-	51,793
CRIME	-	-	-	-	-
TOTAL	43,410	551,662	-	-	595,072
PRIOR LOSS RESERVES (12-31-20)					
(Including I.B.N.R. Reserves)					
FIRE	-	561,508	135,795	50,000	747,303
ALLIED	-	419,830	86,880	-	506,710
CRIME	-	-	-	-	-
TOTAL	-	981,338	222,675	50,000	1,254,013
INCURRED LOSSES					
FIRE	106,779	819,746	(35,948)	(150)	890,427
ALLIED	20,036	(47,409)	(64,388)	-	(91,761)
CRIME	-	-	-	-	-
TOTAL	\$126,815	\$772,337	(\$100,336)	(\$150)	\$798,666

NEW JERSEY INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT ON LOSS EXPENSES (INCLUDES ALLOCATED AND UNALLOCATED LOSS EXPENSES) QTD PERIOD ENDING MARCH 31, 2021

	POLICY YEAR 2021	POLICY YEAR 2020	POLICY YEAR 2019	POLICY YEAR 2018	TOTAL
LOSS EXPENSES PAID (ALAE AND ULAE)					
FIRE	\$9,274	\$80,836	\$5,484	\$18,613	\$114,207
ALLIED	2,196	80,597	8,852	60	91,705
CRIME	-	-	-	-	-
TOTAL	11,470	161,433	14,336	18,673	205,912
CURRENT LOSS EXPENSE RESERVES @ 03-31-21					
FIRE	12,360	245,349	44,576	22,409	324,694
ALLIED	3,090	20,799	-	-	23,889
CRIME	-	-	-	-	-
TOTAL	15,450	266,148	44,576	22,409	348,583
PRIOR LOSS EXPENSE RESERVES @ 12-31-20					
FIRE	-	129,967	40,924	29,122	200,013
ALLIED	-	97,174	26,182	-	123,356
CRIME	-	-	-	-	-
TOTAL	-	227,141	67,106	29,122	323,369
ALAE & ULAE LOSS EXPENSES INCURRED					
FIRE	21,634	196,218	9,136	11,900	238,888
ALLIED	5,286	4,222	(17,330)	60	(7,762)
CRIME	-	-	-	-	-
TOTAL	\$26,920	\$200,440	(\$8,194)	\$11,960	\$231,126